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## SAP Certifications SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling Best Training Approach For SAP Exam: C\_TS460\_1809

Our Friends · Monday, May 24th, 2021

Think about ERP Solution and SAP will be the first name that comes to your mind. The reason for SAP and ERP being synonymous is the long history of SAP in the ERP solution business.

### SAP – Past

Headquartered in Walldorf, Germany, SAP is the market leader in enterprise application software. Founded in 1972, SAP (which stands for “Systems, Applications, and Products in Data Processing”) has a rich history of innovation and growth as a true industry leader.

### SAP – Present

SAP, headquartered in Walldorf in the south of Germany, and listed in Frankfurt and New York, is a market leader in business software, with more than 440,000 customers in more than 180 countries, and 100,330 employees worldwide (as of December 31, 2019). About 80% of its customers are small and midsize companies. Total revenue in 2019 was €27.63 billion, including €7 billion from its cloud business (which is expected to triple by 2023). SAP works with about 21,100 partners and builds software solutions for 25 industries. In 2019, it invested more than €4.3 billion in research and development, including at 20 SAP Labs development centers worldwide. SAP's business is helping customers optimize their business processes. SAP's purpose is to help the world run better and improve people's lives. Today, 77% of all business transactions worldwide touch an SAP system. For example, SAP's customers produce 78% of the world's food products and 82% of the world's medical devices

### SAP Cloud – HANA

In 2011, the first customers started using the in-memory database SAP HANA. Data analyses that used to take days or even weeks were now completed in seconds. Four years later, SAP launched [SAP S/4HANA](#), its latest generation of business software, running entirely on SAP HANA. In 2019, SAP acquired U.S. company Qualtrics, a leader in experience management software, placing SAP at the leading edge of this growing segment. Today, SAP builds solutions for the Internet of Things and machine learning, for complex analyses and blockchain. SAP HANA is now available on the three largest public cloud platforms. The company's integrated applications connect all parts of a business into an intelligent suite on a digital platform. SAP has more than 215 million cloud

users currently, more than 100 solutions covering all business functions, and the largest cloud portfolio of any provider. SAP operates 69 data centers at 35 locations in 15 countries.

## **SAP As A Career**

With This big presence worldwide, SAP is a great career for those professionals who want to work in ERP and Cloud sectors. SAP-related jobs can be found in almost any country on the globe.

## **SAP Certifications**

To validate the skills of the professional working on multiple SAP platforms, SAP has introduced a full portfolio of certifications for various specializations at multiple skill levels and job roles. This article is focused on SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling. Following are some details of the same.

### **SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling**

#### **Description:**

The “SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling” certification exam validates that the candidate possesses the fundamental and core knowledge required of the SAP S/4HANA Sales profile. This certification proves that the candidate has an overall understanding and in-depth technical skills to participate as a member of a project team in a mentoring role.

#### **Objectives of the Certification**

Following are the key learning objectives of the SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling certification.

- Smart Business
- Simplifications
- S/4HANA Essentials
- Organization Structure
- Enterprise Management Execution
- Billing Process and Customizing
- Shipping Process and Customizing
- Master data
- Pricing and condition technique
- Sales process
- Availability Check
- Cross-functional Customizing
- Basic Functions (customizing)
- Sales Documents (customizing)
- Next-Generation Technologies

#### **Potential Candidate:**

This certification exam is recommended as an entry-level qualification. This certification exam is appropriate for those who are certified in any of the certification exams: “SAP Certified

Application Associate – Sales and Distribution, ERP 6.0 EhP7” / “SAP Certified Application Associate – Sales and Distribution, ERP 6.0 EhP6” / “SAP Certified Application Associate – Order Fulfillment with SAP ERP 6.0 EHP5

## About The Exam

It is an 80 multiple choice exam with 180 minutes of duration. A Candidate is required to score 61% to pass the exam. It is available in German, English, Spanish, Japanese, Korean, Russian, and Chinese language.

Course Contents:

The exam C\_TS460\_1809 covers the following topics;

- Smart Business 8% – 12%
- Simplifications 8% – 12%
- S/4HANA Essentials 8% – 12%
- Organization Structure < 8%
- Enterprise Management Execution < 8%
- Billing Process and Customizing < 8%
- Shipping Process and Customizing < 8%
- Master data < 8%
- Pricing and condition technique < 8%
- Sales process < 8%
- Availability Check < 8%
- Cross-functional Customizing < 8%
- Basic Functions (customizing) < 8%
- Sales Documents (customizing) < 8%
- Next Generation Technologies < 8%

## Preparing For the Exam C\_TS460\_1809

If you are new to certification preparation you must know that it's a very tricky business. It can be as easy as a piece of cake and as difficult as climbing a summit. Most of the candidates who pass the certification exam will emphasize one thing more than anything else and that is choosing the right training material. You need persistence, dedication, and a clear focus as well. There are numerous study materials for SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling [Exam C\\_TS460\\_1809](#) available over the internet. It is practically impossible to go through the heaps of training material. You will find multiple types of training resources in the shape of video tutorials, study guides, practice tests, braindumps, PDFs, and testing engines. Too many options bring more confusion. It is necessary to find one good training provider and stick to that. When it comes to the training for SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling [Exam C\\_TS460\\_1809](#) DumpsHome is a good option to choose. DumpsHome offers a money-back guarantee for sure success in SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling [Exam C\\_TS460\\_1809](#). From [DumpsHome](#) you can get a free demo of PDF to try before you buy. DumpsHome has a unique training material for the exam C\_TS460\_1809 which includes PDF study guides, dumps, and a testing engine. In short DumpsHome provides focused training material for sure success in the exam C\_TS460\_1809.

## Conclusion

A great success in the exam C\_TS460\_1809 for a rewarding SAP Certification SAP Certified Application Associate – SAP S/4HANA Sales 1809 Upskilling is just a right-click away from you. Make a right choice and a great career is waiting for you.

*Photo by [Green Chameleon](#) on [Unsplash](#)*

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